Integrated Solutions for Public Power

ENGINEERING & OPERATIONS CUSTOMER CONNECTIONS BUSINESS & FINANCE SYSTEM IMPROVEMENT

Hometown Connections is a national resource for community-owned utilities as a trusted provider of guidance and quality products/services. Through Hometown Connections, APPA members gain access to discount pricing and integrated utility information systems from the industry's leading vendors, as well as comprehensive consulting support in the areas of organization assessment, strategic planning, market research, and staffing.

ENGINEERING & OPERATIONS



Bringing the Benefits of New Technologies to Public Power

The integrated products and services offered through Hometown Connections in support of utility Engineering & Operations include AMI, OMS, SCADA/distribution automation systems, GIS systems, distributed generation, solar power, engineering analysis software, operations management software and cyber security.

CUSTOMER CONNECTIONS



Empowering the Community with New Information and Tools

The companies partnered with Hometown Connections enable a public power utility to collect and deploy data to respond quickly to outages or inquiries, keep customers informed of system events, offer customers backup and peak shaving generation, help customers reduce costs with LED streetlights and outdoor area lighting, let customer research drive utility program design, and empower customers to participate in a variety of energy efficiency programs.

BUSINESS & FINANCE



The Right Systems, Strategies and People for Today's Marketplace

Hometown Connections joins with public power's leading consultants and software providers to deliver cost of service studies/rate design, CIS/billing, financials, workforce solutions, energy trading/risk management, and meter & operational data management.

SYSTEM IMPROVEMENT



Applying Public Power's Best Practices to Each Utility

Based on experience addressing utility operations with more than 800 public power utilities, the staff of Hometown Connections and its partners provide support, consulting, facilitation, and information needed to maintain a high level of service quality and system performance. Consultants partnered with Hometown Connections offer APPA members such essential support services as customer & employee research, guidance for utility financial policies, and energy workforce solutions.

Hometown Connections Marketing Network

Alabama Municipal Electric Authority AMP

Electric Cities of Georgia ElectriCities of North Carolina

Energy Northwest

Florida Municipal Electric Association

Illinois Municipal Electric Agency

Indiana Municipal Electric Association

Indiana Municipal Power Agency

Kansas Power Pool

Kentucky Municipal Utilities Association

Michigan Municipal Electric Association

Missouri Public Utility Alliance

Missouri River Energy Services

Municipal Electric Systems of Oklahoma

Oklahoma Municipal Power Authority

Nebraska Municipal Power Pool

Piedmont Municipal Power Agency

Tennessee Municipal Electric Power Association

Texas Public Power Association

Thomas E. Nanney— Tennessee

Walter R. McGrath— Northeast

Hometown Connections

PRODUCTS AND SERVICES



Elster Smart Meters and AMI

Integrated electric/water/gas advanced metering infrastructure built on wireless mesh technology for public power utilities of all sizes





ElectSolve *IT Services, Meter & Operational Data Management System* IT Services and Solutions provided to utilities as a support and staffing augmentation service; Integration platform for data collection systems such as AMI/AMR, SCADA, GIS, CIS, & OMS



Survalent Technology *SCADA/Advanced Distribution Management Systems* From entry level turnkey packages to comprehensive solutions





Milsoft Utility Solutions *Smart Grid Software* OMS/GIS/IVR and engineering analysis software





PowerSecure Distributed Generation, Solar Power, LED Lighting Standby power generation for outages and to reduce peak demand costs, energy savings from LED outdoor lighting



N-Dimension Solutions Inc. Cyber Security

Products and professional services to address threats, regulations, and best practices





Cogsdale Corporation *Customer Information Solutions*User-friendly, smart grid-enabled billing and financial software



Enercom, Inc. Online Energy Audits and Calculators
Customer-friendly, personalized energy analysis services





Utility Financial Solutions, LLC *Cost of Service Studies/ Rate Design* Cost of service study, rate design, and financial planning for electric, water, wastewater, and telecommunications



MFP-Connect™ Energy Workforce Solutions
Interim workforce solutions with retired power professionals





The Energy Authority *Energy Trading & Risk Management Services*National wholesale energy marketing, portfolio management, advisory and support services uniquely focused on serving public power



Hometown Connections *Utility Management Consulting &* Research Integrated consulting services based on public power best practices to provide unbiased assessment of—and direction for—utility performance and planning, including customer research



Panamax,TESCO, UtiliCor *Whole Home Surge Protection* Surge protection devices at national discount wholesale pricing

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Owned by Public Power, Hometown Connections is the utility services subsidiary of the American Public Power Association (APPA).

APPA is the not-for-profit service organization for the nation's more than 2,000 community-owned electric utilities serving more than 46 million Americans.

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